

# DurbarMarg, P.O. Box 21128, Kathmandu, Tel; 01-4221311, Fax: 01-4226644, SWIFT: KMBLNPKA Unaudited Financial Results (Quarterly) As at Second Quarter (14 Jan 2018) of the Fiscal Year 2017/18 As per NRB Directive form no. 9.14

Rs '000

S.N.	Particulars	30.09.2074/14.01.2018 This Quarter Ending	31.06,2074/17.10.2017 Previous Quarter Ending	29.09.2073/13.01.2017 Corresponding Previous Year Quarter Ending
1	Total Capital and Liabilities (1.1 to 1.7)	68,389,870	65,928,070	46,932,977
1.1	Paid Up Capital	5,969,496	5,969,496	2,699,167
1.2	Reserve and Surplus	2,590,947	2,224,562	1,643,566
1.3	Debenture and Bond	- 222 776	252.655	1 107 225
1.4	Borrowings  Deposits (a+b)	323,776 <b>57,680,957</b>	352,655 <b>54,648,930</b>	1,107,335 <b>39,946,389</b>
1.3	a. Domestic Currency	55,802,100	52,807,153	38,122,917
	b. Foreign Currency	1,878,858	1,841,777	1,823,472
1.6	Income Tax Liability		-,,	-
1.7	Other Liabilities	1,824,693	2,732,428	1,536,520
2	Total Assets (2.1 to 2.7)	68,389,870	65,928,070	46,932,977
2.1	Cash & Bank Balance	6,052,852	6,536,196	5,310,483
2.2	Money at Call and Short Notice	763,518	600,000	532,750
2.3	Investments	8,529,835 50,034,405	8,891,013	6,144,928
2.4	Loans and Advances (a+b+c+d+e+f) a.Real Estate Loan	<b>50,924,405</b> 1,967,246	<b>47,471,234</b> 2,202,302	<b>33,659,893</b> 1,793,235
	Residential Real Estate Loan	541,713	725,171	616,186
	Residential Real Estate Estate     Business Complex & Residential Apartment Construction Loan	285,572	287,136	289,885
	Income Generating Commercial Complex Loan	-	207,130	200,000
	4. Other Real Estate loan	1,139,961	1,189,995	887,164
	b. Personal Home Loan of Rs. 1.5 Crore or Less	6,034,839	5,635,862	3,880,871
	c.Margin Type Loan	1,447,878	1,535,105	1,167,563
	d.Term Loan	10,667,480	9,513,121	7,481,530
	e.Overdraft Loan/TR Loan/WC Loan	24,573,224	22,427,042	16,870,420
2.5	f. Others	6,233,738	6,157,803 386,619	2,466,275 257,081
2.5	Fixed Assets Non Banking Assets	380,439	380,619	257,081
2.7	Other Assets	1,738,820	2,043,009	1,027,841
				Corresponding Previous
3	Profit and Loss Account	Up to This Quarter End	Up to This Quarter End	Year Quarter End
3.1	Interest Income	2,932,188	1,416,602	1,441,067
3.2	Interest Expenses A. Net Interest Income (3.1-3.2)	2,110,517 <b>821,671</b>	1,059,856 <b>356,747</b>	886,024 <b>555,043</b>
3.3	Fees, Commission and Discount	144,324	61,369	104,753
3.4	Other Operating Income	36,747	19,564	33,916
3.5	Foreign Exchange Gain/ Loss (Net)	74,228	34,801	49,304
	B. Total Operating Income (A.+3.3+3.4+3.5)	1,076,971	472,482	743,016
3.6	Staff Expenses	295,959	155,589	160,266
3.7	Other Operating Expenses	194,344	89,488	125,506
	C. Operating Profit Before Provision (B 3.6-3.7)	586,668	227,405	457,243
3.8	Provision for Possible Losses	241.082		
		7	149,821	97,844
1 2 0	D. Operating Profit (C-3.8)	345,586	77,584	359,399
3.9	Non Operating Income/Expenses (Net)	<b>345,586</b> 30,365	<b>77,584</b> 1,492	<b>359,399</b> 4,320
3.9	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss	345,586 30,365 378,659	<b>77,584</b> 1,492 97,076	<b>359,399</b> 4,320 75,263
3.10	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10)	<b>345,586</b> 30,365	<b>77,584</b> 1,492	<b>359,399</b> 4,320
	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net)	345,586 30,365 378,659 754,610	77,584 1,492 97,076 176,151	359,399 4,320 75,263 438,982
3.10	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10)	345,586 30,365 378,659	<b>77,584</b> 1,492 97,076	<b>359,399</b> 4,320 75,263
3.10	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11)	345,586 30,365 378,659 754,610	77,584 1,492 97,076 176,151	359,399 4,320 75,263 438,982 438,982
3.10 3.11 3.12	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus	345,586 30,365 378,659 754,610 - 754,610 68,601	77,584 1,492 97,076 176,151 - 176,151 16,014	359,399 4,320 75,263 438,982 - 438,982 39,907 119,722 279,352
3.10 3.11 3.12 3.13	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss  E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)	345,586 30,365 378,659 754,610 - 754,610 68,601 205,803 480,206 At the End of This	77,584 1,492 97,076 176,151 - 176,151 16,014 48,041 112,096  At the End of Previous	359,399 4,320 75,263 438,982 - 438,982 39,907 119,722 279,352 At the End of Corresponding Previous
3.10 3.11 3.12 3.13	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios	345,586 30,365 378,659 754,610 - 754,610 68,601 205,803 480,206 At the End of This Quarter	77,584 1,492 97,076 176,151 - 176,151 16,014 48,041 112,096  At the End of Previous Quarter	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter
3.10 3.11 3.12 3.13 4 4.1	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA	345,586 30,365 378,659 754,610 - 754,610 68,601 205,803 480,206 At the End of This Quarter 14.48%	77,584 1,492 97,076 176,151	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47%
3.10 3.11 3.12 3.13 4 4.1 4.2	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA Non Performing Loan (NPL) to Total Loan	345,586 30,365 378,659 754,610 - 754,610 68,601 205,803 480,206 At the End of This Quarter 14,48% 1.61%	77,584 1,492 97,076 176,151 176,151 16,014 48,041 112,096 At the End of Previous Quarter 15,25% 1.97%	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter
3.10 3.11 3.12 3.13 4 4.1	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA	345,586 30,365 378,659 754,610 - 754,610 68,601 205,803 480,206 At the End of This Quarter 14.48%	77,584 1,492 97,076 176,151	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47% 1.14%
3.10 3.11 3.12 3.13 4 4.1 4.2 4.3	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss  E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA Non Performing Loan (NPL) to Total Loan Total Loan Loss Provision to Total NPL	345,586 30,365 378,659 754,610 	77,584 1,492 97,076 176,151 176,151 16,014 48,041 112,096  At the End of Previous Quarter 15,25% 1,97% 125,91%	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47% 1.14% 182.58%
3.10 3.11 3.12 3.13 4 4.1 4.2 4.3 4.4 4.5 4.6	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss  E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA Non Performing Loan (NPL) to Total Loan Total Loan Loss Provision to Total NPL Cost of Funds (annualized - LCY) Credit to Deposit Ratio (as per NRB directives) Base Rate	345,586 30,365 378,659 754,610	77,584 1,492 97,076 176,151 176,151 16,014 48,041 112,096  At the End of Previous Quarter 15,25% 1,97% 125,91% 7,75% 77,59% 11,15%	359,399 4,320 75,263 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47% 1.14% 182.58% 4.70% 77.37% 8.07%
3.10 3.11 3.12 3.13 4 4.1 4.2 4.3 4.4 4.5 4.6 4.7	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) Extraordinary Income/Expenses (Net) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA Non Performing Loan (NPL) to Total Loan Total Loan Loss Provision to Total NPL Cost of Funds (annualized - LCY) Credit to Deposit Ratio (as per NRB directives) Base Rate Average Interest Rate Spread (as per NRB directives)	345,586 30,365 378,659 754,610 - 754,610 68,601 205,803 480,206  At the End of This Quarter 14.48% 1.61% 119,74% 7.83% 76.82%	77,584 1,492 97,076 176,151 - 176,151 16,014 48,041 112,096  At the End of Previous Quarter 15.25% 1.97% 125.91% 7.759%	359,399 4,320 75,263 438,982 438,982 39,907 1119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47% 1.14% 182.58% 4.70% 77.37%
3.10 3.11 3.12 3.13 4 4.1 4.2 4.3 4.4 4.5 4.6 4.7	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA Non Performing Loan (NPL) to Total Loan Total Loan Loss Provision to Total NPL Cost of Funds (annualized - LCY) Credit to Deposit Ratio (as per NRB directives) Base Rate Average Interest Rate Spread (as per NRB directives) and Information (year to date annualized fig.)	345,586 30,365 378,659 754,610 754,610 68,601 205,803 480,206  At the End of This Quarter 14,48% 1.61% 119,74% 7.83% 76.82% 11.17% 2.80%	77,584 1,492 97,076 176,151 176,151 16,014 48,041 112,096  At the End of Previous Quarter 15.25% 1.97% 125.91% 7.759% 77.59% 11.15% 3.27%	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47% 1.14% 182.58% 4.70% 77.37% 8.07%
3.10 3.11 3.12 3.13 4 4.1 4.2 4.3 4.4 4.5 4.6 4.7	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss  E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA Non Performing Loan (NPL) to Total Loan Total Loan Loss Provision to Total NPL Cost of Funds (annualized - LCY) Credit to Deposit Ratio (as per NRB directives) Base Rate Average Interest Rate Spread (as per NRB directives) mal Information (year to date annualized fig.) Total Yield (LCY)	345,586 30,365 378,659 754,610 754,610 68,601 205,803 480,206  At the End of This Quarter 14,48% 1.61% 119,74% 7,83% 76,82% 11.17% 2.80%	77,584 1,492 97,076 176,151 176,151 16,014 48,041 112,096  At the End of Previous Quarter 15.25% 1.97% 125.91% 77.55% 77.59% 11.15% 3.27%	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47% 1.14% 182.58% 4,70% 77.37% 8.07% 3.04%
3.10 3.11 3.12 3.13 4 4.1 4.2 4.3 4.4 4.5 4.6 4.7	Non Operating Income/Expenses (Net) Write Back of Provision for Possible Loss E. Profit from Regular Activities (D+3.9+3.10) Extraordinary Income/Expenses (Net) F. Profit before Bonus and Taxes (E. + 3.11) Provision for Staff Bonus Provision for Tax G. Net Profit/Loss (F3.12-3.13)  Ratios Capital Fund To RWA Non Performing Loan (NPL) to Total Loan Total Loan Loss Provision to Total NPL Cost of Funds (annualized - LCY) Credit to Deposit Ratio (as per NRB directives) Base Rate Average Interest Rate Spread (as per NRB directives) and Information (year to date annualized fig.)	345,586 30,365 378,659 754,610 754,610 68,601 205,803 480,206  At the End of This Quarter 14,48% 1.61% 119,74% 7.83% 76.82% 11.17% 2.80%	77,584 1,492 97,076 176,151 176,151 16,014 48,041 112,096  At the End of Previous Quarter 15.25% 1.97% 125.91% 7.759% 77.59% 11.15% 3.27%	359,399 4,320 75,263 438,982 438,982 39,907 119,722 279,352 At the End of Corresponding Previous Year Quarter 11.47% 1.14% 182.58% 4.70% 77.37% 8.07%

#### Note:

Figures are regrouped as & where necessary.

Above figures may vary with the audited figures if modified by the external auditors or regulators.

Loans and Advances has been presented at gross value. Total Loan Loss Provision is included in Other Liabilities.

# Publication of Information as Required by Securities Registration and Issuance Regulation 2073 (Related to Sub Rule (1) of Rule 26)

#### 1. Major Financial Indicators (annualized fig.)

- 1. Earnings per Share 16.09
- 3. Price Earnings Ratio (P/E ratio) 17.71

- 2. Market Price per Share 285.00
- 4. Net Worth per Share 143.40

#### 5. Liquidity Ratio – 26.35

#### 2. Management Analysis:

- The bank has been continuously pioneering in introducing new products and re-innovating its existing as per the market needs.
- The bank has been focusing on cost management, diversified investments, technological up gradation, optimum utilization of resources and automation of work.
- The deposit and loans & advances have increased by 5.55% and 7.27% in this quarter with reference to the last quarter end. The asset size of the bank has reached 68 billion in this quarter.

# 3. Details Regarding Legal Actions

- Case filed by or to Kumari Bank Ltd. during the quarter –
- · Except for the case related to credit recovery in the normal course of business operation, no other cases that could lead to financial obligation on the part of the bank were observed.
- Case filed by or against the promoter or director of Kumari Bank Ltd. regarding disobedience of prevailing law or commission of criminal offence -
  - · No such information has been received
- Case filed against any Promoter or Director of Kumari Bank Ltd. regarding commission of financial crime –
- · No such information has been received

#### 4. Analysis of Share Transaction of Organized Institutions

- Management's view on share transactions of Kumari Bank Ltd. at Securities Market:
  - Since the price of the stock is determined by open market operation, the management's view is neutral in this regard.
- Maximum, minimum and closing price of shares including total transactions and transacted days during the quarter

Max. Price - Rs. 320.00 Min. Price - Rs. 279.00 Closing Price - Rs. 285.00 Total no. of Transactions - 3675 Transacted Day - 57 days

# 5. Problems and Challenges

#### Internal

- Attaining reasonable level of cost of operation.
- Retention of qualified and trained human resources. b.

- Improving overhead efficiency. a.
- b. Intense competition from banks and financial institutions with increasing capital and thereby business capacity.
- High cost deposits. Challenge to pass on cost growth to revenue stream. c.
- Unpredictable political scenario. d.

#### **Strategy to Overcome Problems & Challenges**

- Continually renovating and diversifying the product & services to meet the changing need of the customers. a.
- Utilizing the assets in as much as high yield and low risk investment sector. b.
- Re-pricing of its interest sensitive assets and liabilities as per liquidity position of the market. c.
- d. Understanding the expectations and motivating factors of employees in order to retain them.
- Better cost management practices with high focus on operational efficiency through innovation and process reengineering.

# 6. Corporate Governance

In order to increase the standard of corporate governance, following actions has been initiated by the bank:

- The Board of Directors of the bank is the top most body responsible and accountable to ensure that the bank has embraced superior standard of corporate governance. Further, various sub-committees of the Board including the Audit Committee, continuously review the activities of various areas of the Bank and provide direction and support where necessary.
- Clear demarcation has been made in the Bank between various conflicting areas of the Bank like Credit, Risk and Operations, with each unit being headed by senior personnel directly accountable to the CEO.
- Management Committee chaired by the CEO and comprising of heads of key units of the bank, meets on a regular basis to assess the performance of the Bank and take key decisions. Similarly, committees like Asset Liability Committee, Risk Management Committee, and Recovery Committee etc meet at regular intervals to critically review performance and initiate proactive actions.

# 7. Particulars relating to Annexure – 16 of Securities Registration and Issuance Regulation, 2073

In the process of diversification of its existing operation the bank has established 100% subsidiary company which is under the process of getting license from SEBON.

# 8. Declaration by CEO

I hereby declare that the data and information provided in this report is true, complete, and factual to the extent of my knowledge. No attempt has been made to misguide the investors. I personally take the responsibility and accountability regarding the truthfulness of the information provided in the report as of quarter end.